
Teneo Partners Limited

Your Bridge to Success
Cross Border Fund Marketing

Marshall Pacific Rim Business Forum

17 October 2014

Gordian Capital Limited

Your Bridge to Success
Fund Management Services

- Teneo Partners provides Asset Gathering Solutions in Asia-Pacific
- Offices in Tokyo, Singapore and Melbourne
- Our client base is comprised of
Large Institutional Asset Managers
Boutique Fund Managers

Primary Focus on the Japanese Market

- Depth of Market
- Difficulty of Access
- Teneo's Competitive Advantage
- Continued Interest in Offshore Assets

- Gordian Capital Provides a Complete Fund Management Platform to Asset Managers
- House Fund Management teams that each run their own specific strategies
- Regulated by the Singapore Monetary Authority
- Credit Market Services (“CMS”) License

Gordian's Value Proposition

- Cost Effectiveness
- Experience
- Open Architecture
- Regulatory and Compliance Oversight

- Witnessing a Triple Transition in Myanmar
 - From a Military to a Democratic Regime
 - From a Centrally Directed Economy to a Market Oriented Economy
 - From Isolation to Global Integration

- Excellent Growth Story

- Opportunities at Every Level of the Value Chain

Confronting Challenges

- Beginning with a Low Base
- Inadequate Infrastructure
- Lack of Capital for Development and Growth

➤ Key Sectors for Development

Natural Resources

Agriculture

Power Generation

Logistics and transportation

Telecommunication

Consumer Goods and Retail

Telecommunication

Construction

Banking and Financial Services

Light or low-cost manufacturing

Education and Healthcare

➤ Capital Intensive Nature of Priority Developments

➤ Playing Field for Multi-National Corporations

➤ Need for Large Loans and Direct Investments from Major Foreign Institutions and Companies

- Where Do Gordian and Teneo Fit
- Focus on Smaller Opportunity Sets

FDI

100 Million Dollar Plus Deals

Focus on Projects

Cash Flow

Gordian/Teneo

5 to 10 Million Dollar Deals

Focus on Local On-going Concerns

Capital Gains on Exit

- Sector Focus Agnostic
 - Education
 - Construction Materials
 - Finance

- In Search Of
 - Clear and Sustainable Competitive Advantage
 - Experienced and Honest Management
 - Potential for High Returns
 - Compelling Valuations

- Focus on
 - Deal Flow
 - Deal Structuring and Exit
 - Management Partners

Who will be Investing in our Private Equity Offering

- High Net Worth Individuals
- Fund of Private Equity Funds
- Family Offices
- Corporations and Financial Institutions as Co-Investors

Important Notice

The Information contained in this presentation is strictly for informational purposes only and should be considered neither an offer nor a solicitation to invest in any funds engaged by Teneo Partners or managed by Gordian Capital Singapore Private Limited both now or in the future.

The information has been obtained from or is based upon sources believed to be reliable but is not guaranteed as to its accuracy, adequacy or completeness. Liability for errors or omissions is expressly disclaimed.

The information is provided without obligation and on the understanding that any person or entity who acts upon it does so entirely at their own risk. Potential investors in funds should obtain independent legal, financial, tax, accounting and other professional advice in respect to investing. No regulatory authority has reviewed this presentation.